Contents A close up of a device

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# Introduction

The company E-BYTE.bg started its activity in the city of Burgas in 2020. The website of the company e-byte has been functioning since 2020.

The company E-BYTE specializes in two different IT spheres – Software and Hardware.

The software part specializes in delivering IT solutions to our customers. We give our best, to solve the problems our clients are having from its roots.

On the other hand, the hardware part develops the trade of computer and communication equipment. The company offers all products that came from the leading Bulgarian IT distributors.

**We offer:**

* over 500 laptop models;
* over 200 tablet models;
* over 100 smartphone models;
* and over 1000 other items.

# Offered services

The difference between E-BYTE and other companies is that the customers can apply the possibility to check the item’s availability in real-time to their online purchase, which can help individuals who need to buy equipment.

**How to check for real-time availability?**

Rich variety could confuse people when choosing a laptop, tablet, phone, etc., from e-byte.bg, there aren’t many criteria for filtering products. All this, combined with the ability to check in real-time and the variety of products, makes our site a valuable source of information - both technical and the actual availability of published products.

**Business-oriented services**

If you are a company working in the IT sector and you want to offer a wider range to your customers - we can help you. Years of working with different distributors and partners across the country have taught us how to meet mutual demands, to have a professional attitude, to help with every endeavor, and to support every good idea. If you have the desire and enthusiasm to work together - write us, introduce yourself at sales@ebyte.bg. We will contact you for further clarification on other details as soon as possible.

**The company also offers:**

* **30-day test period** - 100% satisfaction - up to 30 days for testing products.
* **Personal IT Consultant** - You choose the right solution with the help of professional advice from a specialist.
* **Service specialists** - Opportunity for service in over 25 cities in the country, as well as on-site at the client's office.
* **CURRENT EQUIPMENT** - Without interruption of work - you receive revolving equipment - laptop, computer, monitor - if you need to repair your device.

# Advantages of the company

With us, customers will always find:

* **Polite and complete service;**
* **Competent answer to the questions of interest;**
* **The exact product they need;**
* **Quality service that meets their requirements.**
* **Quality IT solutions that are orientated for the future.**

# Team

**Employees:**

* Manager
* Bookkeeper
* Head of Trade Hall
* Vendor Consultants – three
* Head of Online Department
* Dealer of corporate clients
* Expert of “Marketing and Advertising”
* Cleaner

**Founders:**

* Boris Savov
* Ivan Mihaylov
* Stephan Stratev
* Viktor Kavaldzhiev
* Yavor Karakolev

# Address and work time

City of Bugras

Address: 8000, Burgas, Bulgaria

3 Ortoto Street

Phone: 070 \*\*\*\*\*\*\*

national telephone

087 \*\*\*\*\*\*\*

Email: officear@ebyte.bg

Opening hours: Monday - Friday: 9:30 - 19:30

Saturday: 10:00 - 16:00

Sunday: Day off

You can always find us online on our website: https://www.ebyte.bg/

# Required financial resources for one month

|  |  |
| --- | --- |
| **Costs** | **PRICE IN BGN** |
| **1. Support** | **2600.00** |
| Rent | 1000.00 |
| Support of the site | 300.00 |
| Telephones and Internet | 400.00 |
| Security | 200.00 |
| Postal billings | 100.00 |
| Electricity | 600.00 |
| **2. Salaries** | **12200.00** |
| Manager | 2000.00 |
| Bookkeeper | 1500.00 |
| Head of Trade Hall | 1200.00 |
| Vendor Consultants – 3 х 1000 | 3000.00 |
| Head of Online Department | 1300.00 |
| Dealer of corporate clients | 1300.00 |
| Expert of “Marketing and Advertising” | 1300.00 |
| Cleaner | 600.00 |
| **3. Insurance costs** | **2074.00** |
| **Money to buy stock** | **20 000.00** |
| **Total:** | **36874.00** |